# — PRESENTING THE — INDIA PAVILION





#### 17-18 SEPTEMBER 2025

MIAMI BEACH CONVENTION CENTER

Curated by OTM - Asia's Leading Travel Trade Show

Promoting Incredible India to
High-Value Outbound Travellers from
Miami and the Americas



#### **India Takes the Spotlight in Miami**

India Pavilion at **Miami WTE 2025** is a national showcase curated by **OTM**, the country's largest travel trade platform. This dedicated space will bring together India's tourism stakeholders to promote the country's diverse offerings — from heritage and culture to wellness, weddings, and business travel — to an exclusive audience of high-spending outbound buyers from **Miami and neighbouring US markets**.

## Why Miami World Travel Expo? Why Now?

- The United States is the world's #1 outbound travel market, with travellers spending over \$135 billion annually.
- Miami is the top outbound city in the US, home to affluent multicultural communities and global travellers.
- Known as the "Wall Street of the South", Miami is also a global cruise hub and a rising MICE destination.
- The city offers a strategic point of access to travel professionals across the southeastern US, Caribbean, and Latin America.
- The Miami market shows strong demand for experiential, cultural, wellness, and long-haul travel — where India stands out.

## Why Participate in the India Pavilion at Miami WTE?

- **Present India** as a top long-haul destination for luxury, leisure, spiritual, and business travel.
- Connect with outbound buyers, travel advisors, cruise operators, and MICE planners from Miami and surrounding markets.
- **Co-branding with OTM**, a name trusted by travel professionals across Asia and beyond.
- Access to hosted buyers and pre-scheduled B2B appointments via the WTE matchmaking platform.
- Inclusion in India Pavilion promotions, press outreach, and exhibitor directory.
- Invitations to VIP networking receptions and B2B forums.
- Priority booth selection for future editions of WTE and OTM.
- Full support from the **Fairfest Media team**, before and during the event.

#### **India Pavilion Participation Options**

Option		Inclusions	Early Bird Rate (USD) valid till 25th July 2025	Standard Rate (USD)
<b>&gt;</b> :	In Line	Raw space at regular location, minimum 100 sqft (Approx. 9 sqm)	<b>\$21/sq.ft.</b> (Approx. USD 225/sq.m*)	<b>\$32/sq.ft.</b> (Approx. USD 345/sq.m*)
SPACE ONLY	Corner	Raw space in a 2 sides open location, minimum 100 sqft (Approx. 9 sqm)	\$30/sq.ft. (Approx. USD 325/sq.m*)	<b>\$41/sq.ft.</b> (Approx. USD 440/sq.m*)
S.	Island	Raw space in a 4 sides open location, minimum 600 sqft (Approx. 56 sqm)	<b>\$37.50/sq.ft.</b> (Approx. USD 405/sq.m*)	\$55.50/sq.ft. (Approx. USD 595/sq.m*)
Backy Displayith Fascia	ay	Starting 100 sqft - Approx. 9 sqm 10' W x 8'H Structure (1) with Logo Header (1), 10'x10' Grey Carpet, 30" H Round table (1), Black Chairs (3), Wastebasket (1)	\$2950*	\$4250*
Table	Тор	30" H Round Pedestal Table (1), Chairs (3), ID Sign, Grey Carpet, Wastebasket (1)	\$1050*	\$1500*

<sup>\*</sup> Taxes apply.

All participants will be featured under India Pavilion branding and benefit from joint promotional campaigns.

#### Who Should Join?

State and National Tourism Boards | DMCs, Inbound Operators, and Consolidators | Hotels, Resorts, and Wellness Retreats | MICE, Wedding, and Luxury Travel Specialists | Ayurveda, Culture, and Heritage Experience Providers | Airlines, Airports, and Cruise Extension Services | Tourism Startups and Travel Tech Enablers

### India Pavilion: Strategic. Focused. Localised.

This initiative is **not about generic US-wide access**. The India Pavilion at **Miami WTE 2025** is sharply focused on **Miami's high-value outbound traveller base** — a mix of multicultural families, business travellers, cruise passengers, wellness seekers, and spiritual tourists. It offers Indian stakeholders the opportunity to **engage exactly where demand is growing** — not everywhere, but precisely where it matters.

#### **Step Into a Global Arena of Opportunity**

By participating in the **India Pavilion**, you showcase India to one of the most exciting outbound source markets emerging from the US. Whether it's building long-haul partnerships, attracting cruise add-ons, or introducing new circuits — Miami offers Indian tourism an ideal global stage.

#### **Book Your Spot - Limited Space Available!**

Email - contact@fairfest.in